**Date:** July 26, 2022

**Title:** RFP #20221045906 Primary and Secondary Bad Debt Collection Services

**Subject:** Vendor Questions and Answers

1. Page 8: Will the District please provide a date for the Milestone “Solicitation Evaluation Period” under the Estimated Schedule? The estimated time frame is less than 4 weeks.
2. Based on historical data, what is the expected rate of liquidation for primary accounts? Secondary accounts? We are a public hospital with highly indigent patients. Please base your estimates on similar clients.
3. What is the current contingency fee being charged for both tiers? This information will not be disclosed.
4. Why was RFP #20221007370 cancelled, to be replaced with RFP #20221045906? While unusual, sometimes we re-issue RFPs at our discretion.
5. Where there any modifications between the newly published RFP and the RFP that was just cancelled? No major modifications were done.
6. It is indicated that there is a requirement for the vendor to carry cyber insurance with coverage amounts of $15M per occurrence and $30M in the aggregate. In our industry, these are not standard coverage amounts. We have been advised that no insurance carrier will provide coverage in the required amounts specified in this RFP if annual revenues are under the required coverage amount. Will JPS honor the coverage amount of $5M/$5M for this RFP? That will be up to our legal team but that may put those vendors at a disadvantage.
7. Was a vendor award made at the initial issue of the RFP? No
8. Would you entertain and extension to the RFP proposal due date? No
9. Who is the current incumbent? This information will not be disclosed.
10. What is the current liquidation rate? This information will not be disclosed.
11. What is the current contingency fee? This information will not be disclosed.
12. Do you anticipate that your account placement volume will increase or decrease for 2022? Slightly increase
13. What is the current liquidation obtained for Primary placements? For Secondary placements?

This information will not be disclosed.

All corrections, changes, additions, revisions, and/or clarifications in this Addendum #1 to the

RFP are hereby made a part of the RFP #20221045906 Primary and Secondary Bad Debt Collection Services.

All Respondents to the RFP shall acknowledge receipt and acceptance of this Addendum #1 by signing in the space provided and submitting the signed Addendum #1 with the RFP response.

Proposals submitted without an executed copy of this Addendum #1 attached may be considered informal and may be rejected.

Received, acknowledged, and conditions agreed to on this \_\_\_\_\_\_\_\_\_ day of \_\_\_\_\_\_\_\_\_, 2022, by:

Respondent: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Company Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If there are questions pertaining to this addendum, please contact Kate Curtis at Bid\_submissions@jpshealth.org.